



DIRECTORATE OF PLACEMENT SERVICES
OSMANIA UNIVERSITY
NOTICE

**APPLY FOR PEHLI KIRAN - EMPLOYMENT OPPORTUNITIES FOR
FRESHERS-AXIS BANK**

REGISTER ON OR BEFORE OCTOBER 6, 2018

About Company:

Pehli Kiran, a recruitment firm from Mumbai is having a mandate with Axis bank for recruiting freshers across India who have done their graduation between 2016 - 2018. For more details check Website: www.arinjobs.com

Grade	Business Development Executive (BDE)
Nature of Employment	On rolls of the Bank
Reporting Authority	Branch Sales Manager (BSM)
Key Responsibilities	<p>It is a field job which involves travelling within the city/local area and has the following responsibilities :</p> <ul style="list-style-type: none">✓ To sell the Bank's products –<ul style="list-style-type: none">• Savings Accounts• Current Accounts• Term Deposits• Debit / Credit Cards• IPG Products (Life Insurance / General Insurance / Mutual Fund / Gold Coins / Online Trading)✓ To acquire new to Bank customers and pursue new business relationships✓ To fulfill KYC norms✓ To reach out to High Net-worth Individuals

	✓ To increase the customer base by developing business relationships with current customers
Skills	<ul style="list-style-type: none"> • Presentable • • Good command over English and local language • • Good interpersonal skill • • High Sales orientation for achieving numbers • • Proactive and Creative • • Ability to work under pressure •
Conveyance Requirement	Two wheeler preferable
Salary & Incentive	<p>Monthly Fixed salary + Incentive (subject to achieving targets)</p> <p>Salary : Rs. 12,000/- p.m. (Approx). It includes a sum of Rs. 800/- p.m. for meeting conveyance expenses. Mobile Reimbursement of Rs. 500/- p.m. will be paid with salary.</p> <p>: CTC - Rs. 1.50 lacs p.a. (Approx)</p> <p>Incentive : One can earn a maximum incentive of upto Rs.7,20,000/- p.a. (Rs.60,000/- p.m.).</p>
Work Experience	Candidate having experience in BFSI sectors will be preferred. Candidates from other service industries like Hotel, Pharma, IT etc. having flair for Sales are welcome to apply
Academic Qualification	Graduates
Age Criteria	Fresher/Exp.– upto 26 yrs.(Freshers Preferred)
Posting Location	Anywhere in your circle
Career Path	<p>Well-defined career path with an opportunity to have fast career progression in the Bank as below :-</p> <p>BDE → Officer - Sales → Assistant Manager - Sales → Deputy Manager (BSM/RM/FDO) → Manager → Senior Manager (RM / BSM / Ops Head / Branch Head) → Assistant Vice President.....</p> <p>Can reach at AVP level in 10 yrs</p>

Selection Procedure:

- 1) Interested candidates will be asked to appear for an online pre assessment test from PMaps which consists of 15- 20 questions simple questions and takes not more than 10 minutes to complete.
- 2) In case the student passes this pre assessment test, he /she has to attend a face to face HR round from Axis Bank HR which will be conducted in Banjara Hills.
- 3) Once they clear this HR round of interview, they have to finally appear for an online assessment from Pmaps.
- 4) After completion of all the above rounds successfully, the candidates will be given training for 6 days, which will enhance their domain knowledge and also candidates will get a chance to work upon their basic etiquettes in the corporate world.
- 5) After completing 6 days of training, candidates will be asked to join Axis bank at a nearest branch to their location.
- 6) Offer letter will be issued to them on the first day of their joining.
- 7) Shortlisted candidates will also be asked to submit a list of documents from their side, for example Aadhar card, Address proof and their qualification documents etc.

Interested candidates may register on the link

<https://docs.google.com/forms/d/1OsN7L1SYvJi7Lvn5snqV5rCAHCza6GHdzeZlHmqHCxc/edit>

on or before October 6, 2018.

Sd/-

DIRECTOR